



DEPARTMENT OF NEW HAMPSHIRE
VETERANS OF FOREIGN WARS OF THE U.S.

2018-2019

“TENTATIVE SCHEDULE OF EVENTS”

(Updated 6/19/18)

July 26	Korean War Ends
July 21-25	National Convention, Kansas City, MO
August 11	State Picnic – Winchester VFW
August 11	<u>Council of Administration Meeting 10:00AM – Winchester VFW Post</u>
August 24-26	National Council Meeting, Kansas City, MO
September 7-10	VFW JVC/QM Conference, Kansas City, MO
September 16	National POW/MIA Day Ceremony, Boscawen, NH
September 20-23	Commander-in-Chief's Homecoming – Albuquerque, NM
October 11-14	Jr Vice/Quartermaster Conference, Kansas City, MO
October 20	<u>Fall Conference/Program Review- 0900- 1200- Somersworth VFW Post</u>
October 20	<u>Council of Administration Meeting 1:00PM - Somersworth VFW Post</u>
October 26-28	National Home Trustee Meeting (Dave Ouellette is outgoing as Board President)
November 11	Veterans Day, Boscawen (AL)
November 16-18	Eastern States Conference, Framingham, Mass
December 2	VAVS Christmas Party, White River
December 7	<u>Pearl Harbor Day</u>
December 9	Christmas Party, NH Veterans Home
December 16	VAVS Christmas Party, Manchester
January 19, 2019	<u>Council of Administration Meeting 10 am Concord VFW Post</u>
January 19, 2019	<u>Scholastic Awards Banquet, (VOD) Bektash Temple Concord</u>
January 27	Vietnam War Ends
March 2-7	Voice of Democracy/Legislative Conference, Washington, DC
April 4-7	VFW SVC/ADJ Conference, Kansas City, MO
April 6	Former POW recognition Ceremony
April 13	<u>Council of Administration Meeting 10:00AM–Nashua Radisson</u>
April 13	<u>State Commander / President's Testimonial-Nashua Radisson</u>
May 1	Loyalty Day, No Department Level Program, Post and District only
May 8	V-E Day, 1945
May TBD	VFW/AUX JVC trip to National Home
May 18	Armed Forces Day
May 27	Memorial Day – Boscawen (AL)
June 6	D-Day Allied Invasion of Europe, 1944
June 7-9	State Convention, Town and Country, Shelburne
June 14	Flag Day
July 20-24	National Convention, Orlando, FL

**MONTHLY MEMBERSHIP REPORT
VFW DEPARTMENT OF NEW HAMPSHIRE**

POST NUMBER:

MONTH:

POST LOCATION:

NO. NEW RECRUITS:

NO. REINSTATEMENTS:

RECRUITING EVENTS:

COMMANDER:

EMAIL THIS FORM TO John Kroehler AT: jjkroehler@gmail.com



DEPARTMENT OF NEW HAMPSHIRE
MEMBERSHIP TEAM
2081-2019

Membership is still job ONE

LET'S FACE IT UPFRONT: "Recruiting" is a form of selling, and some people do not like to sell anything. However, recruiting new members can be painless and can actually be fun – if you prepare properly, practice and develop your recruiting skills. Each District will have recruiter training this year.

Who is responsible for building the membership of your Post? As if the Post Commander doesn't have enough to do, our By-Laws say he is: Section 518 (a) (1) j Commander shall "Assure that eligible veterans are encouraged to join and maintain membership". And while I am going to hold him responsible, all of the members need to share that load, get some skin in the game. Because when the Commander fails to meet that responsibility, we all do, the Post does and so does the Department of NH Veterans of Foreign Wars. That having been said, how do we plan for Membership Recruiting success? We will do it in accordance with these steps:

Select and organize a membership committee.

- Qualities of your Membership Chairman:
 - 0 Well-known, organized, well-spoken, knowledgeable and dedicated.
- Qualities of your committee members:
 - 0 Active, knowledgeable and dependable

Develop a recruiting plan in five elements.

- Analyze your current situation
 - 0 Where is the Post, using last year's membership as a starting point
- Set Goals
 - 0 Set attainable quotas for new and reinstated members and dates for achieving them\
 - 0 Check our 2018-2019 Membership Plan for incentives in setting your dates
- Develop a Plan of Action
 - 0 Schedule your poppy sales, membership drives at community events, attendance at veteran forums, gun sales or other events where veterans are likely to be present, regularly contact members coming up for renewal or have expired, wear VFW attire and be present in the community.
- Implement your action plan
 - 0 Translate your plans on paper into actions carried out by your recruiting team. See the sample recruiting plan that I have attached for some ideas.
- Track and report your results
 - 0 Each Post will report the results of each months recruiting results to me at the end of each month using the report that I have attached. Thanks to Jorg Dreusicke for his help.

One of our objectives is building our membership with a greater proportion of younger veterans. We are about run out of our WWII veterans and Korean War veterans won't be far behind. The younger veterans have different needs. Our Posts need to put on programs for families to make ourselves more appealing to younger recruits. All qualified veterans are welcome so don't turn your backs on older ones either. Remember the three "Rs" of membership growth: Retain, Reinstate, Recruit.

Our expired lists are filled with comrades that we know – that we once recruited, but for some reason slipped away out our back doors. The Quartermaster in each Post needs to identify these former members and working with the Membership Committee and Post members reach out to them to bring them back into the organization I know that we can do it. We must do it Membership is still definitely job ONE!

John Kroehler Membership Chairman 2018-2019



DEPARTMENT OF NH VFW
MEMBERSHIP TEAM
2018-2019

MEMBERSHIP RECRUITING PLAN (EXAMPLE)

GOAL: To increase Post membership by 5% through reinstating former members from July 1 to October 1 2018

CALL TO ACTION

VFW Post #

RECRUITING GOALS

- To increase Post membership by ____ percent, which means adding ____ members by the target date of _____
- To train _____ Post recruiters during the period _____
- Add other goals for the Post

ACTION PLAN TO MEET OUR RECRUITING GOALS

WHAT (EXPECTED RESULTS)

HOW (RECRUITING ACTIVITIES)

WHEN (DATES AND TIMES)

WHO (MEMBERS)

RESULTS

COMMANDER

VFW

Post 3968

ANNUAL STATE

Picnic

SATURDAY
AUGUST 11

12:00 PM

VFW POST 3968
35 Main St
Winchester, NH 03470

★ \$5.00 a TICKET ★

Tickets Available! See Butch Nelson
or Mail Payment to:
Butch Nelson
185 Sprague Road, Richmond NH 03470

Department of New Hampshire
Veterans of Foreign Wars of the U.S.

2018-2019
MEMBERSHIP PROGRAM
Bill Ryan- State Commander



"Service to Those Who Served"

"ESSAYONS" LET US TRY! DRIVE ON

2018 - 2019

**Membership Program
All State Team
Post Commanders and Post Quartermasters**

Every Post Commander and Quartermaster who meets or exceeds the minimum standards by June 30, 2019 will be considered for the title of All State Commander and Quartermaster. Each member of the All-State Post Commander and Quartermaster team will receive an official "All-State Post Commanders and Quartermaster's Cap" with Lapel Pin. (White hats will not be handed out until the Department outing in August 2019).

Minimum Requirements for Judging:

- 1) Posts must be at least 100 % in membership to qualify.
- 2) Each Post must recruit 6 New or Reinstated members; Post must show a total of at least 5% New or Reinstated members.
- 3) Post must report in all Programs.
- 4) Must purchase 3 new life memberships from National Home (\$50.00 each)
- 5) Post must purchase at least 1000 Poppies, or the number purchased in the previous year, whichever is greater
- 6) Post must be in compliance with the National By-Laws and Manual of Procedure.
- 7) Must have participated in Voice of Democracy (VOD). For VOD, if you sponsor a student and advance them to District, you receive Five (5) Points or donate \$100.00 to the Department's VOD fund, for a (3) point credit, Any or All will give you credit.
- 8) Post must have participated in Patriots Pen Program. For Patriots Pen, if you sponsor a student and advance them to District, you receive (Five 5) Points or donate \$100.00 to the Departments Patriots Pen fund. For a three (3) Point credit. Any or All will give you credit.
- 9) Must have participated in the National Teachers award, one entry from any category advanced to District, equals (5) Points or donate \$100.00 to the Departments Teachers fund, for a three (3) Point credit. Any or All will give you credit.
- 10) Must make all Department mandatory contributions and non-mandatory by November 15, 2018.
- 11) Posts must be 50 members plus to qualify for All State.
- 12) Post Commanders or (Sr. Vice/Jr Vice), in the case of Commanders absents. Quartermasters, Post Service Officers and at least 1 Trustee MUST attend OTI. All Districts will hold selected OTI material for their District Meeting presented by the Department representative, under the direction of Dana Hussey, OTI Chairman. Points: (5) Commander, (4) Sr. Vice, (3) Jr. Vice, (3) QM, (7) any Trustee

2018 - 2019

2018-2019 Membership Drawings

- 1) All Posts that are the following percentage by the dates indicated will be put in a drawing for the following drawings.
 - a) 100 % by November 5th, 2018: \$500.00, All "Life Member" posts are ineligible
 - b) Most combined new or Reinstated by December 31, 2018. One nights lodging and 2 tickets to the Scholastics Awards Banquet.
- 2) Reinstated members drawings: Posts that reinstate at least 5% (rounded up) of members will be put in each drawing for \$100.00 (2 winners)
 - a) July 1st until Oct. 1st
 - b) Oct. 2nd until Jan. 1st
 - c) Jan 2nd until March 1st
 - d) March 1st - State Convention
- 3) New member's drawings: Posts that recruit at least 10 new members will be put in a drawing for \$100.00 (2 winners)
- 4) A quarterly drawing of \$50.00 to the member who has recruited/reinstated the most members . Drawing dates using para (2) above.
- 5) All Post Commanders Must by the 1st of each month put in writing what their Post has done that month to Recruit/Reinstate and submit to Department Membership Chairman.

**2018-2019
OUTSTANDING DISTRICT
COMMANDER OF THE YEAR**

The State Commander will recognize one (1) "Outstanding District Commander".

Minimum Requirements to Qualify for Judging:

- 1) District must be at least 100 % in membership to qualify.
- 2) District Commanders and Each Post in the District must each recruit 3 new or reinstated members.
- 3) District must be in compliance with National By-Laws, and Manual of Procedure.
- 4) Must advance one each Patriots Pen, Voice of Democracy and Teacher to Department for Judging.
- 5) All Post inspections must be completed by 31 December 2018.
- 6) Attendance at all CofA's: District Commander (5) points, Sr. Vice (4) points, Jr. Vice (3) points.
- 7) Attendance will be taken.

DEADLINE FOR JUDGING: June 30, 2019

2018-2019
'District Commander of the Year'

District Commander of the Year will receive:

District Commander of the Year Cap

Hotel Accommodations for two (2) nights at the State Convention

Note: This award is non-transferable, and no substitutions are permitted. If the recipient is unable to attend the convention, the award has no cash value.

2018-2019 Membership Program Rewards

- 1) 100 % Post Banners: for achieving 100 % in membership by June 30th, 2019.
- 2) 100% Commanders hat pins: for achieving 100% membership by June 30th, 2019.
- 3) 100% Quartermaster hat pins: for achieving 100 % in membership by June 30th, 2019.
- 4) 100% Post Commander \$100.00: Deadline June 30, 2019 *
- 5) Highest: Percentage Post \$100.00: Deadline June 30, 2019 *
- 6 1st 100 % District Commander \$150.00: Deadline June 30th, 2019 *
- 7) Highest Percentage District Commanders, \$150.00: Deadline June 30th, 2019 *
- 8) Recruiter Awards \$200 Gift Card: The individual that signs up the most New/Reinstated members will receive a \$200 Gift Card. Deadline June 30th, 2019

(*) Awards go to Post or District.

Each District Commander will be assigned a Department Officer to oversee the Written Plan as to how they will help get each Post to the goal of 100%.

2018 - 2019 Department Donations Awards

PSC Daniel J. Loud Award: Donated by Nashua Post #483 in 1994. This plaque will be awarded to the Post that donates the most to the State Nursing Scholarship program (State Donations).

PSC John Packard Award: Donated by Salem Memorial Post #8546 in 1994. This plaque will be awarded to the Post that donates the most to the VFW National Home Program. (State Donations)

PSC Robert Brochu Award: Donated by Concord Post #1631 in 1994 in memory of PSC Robert Brochu. This plaque will be awarded to the Post that donates the most to the Cancer Aid Program. (State Donations)

PSC John W. Smart Award: Donated by New Hampshire Veterans Home in 1994. This plaque will be awarded to the Post that donates the most to the Veterans Home. (State Donations)

PSC Dana Hussey Award: Donated by George J. Maxfield Post #1772 in 2001. This plaque will be awarded to the Post that donates the most to "VMS". (State Donations)

PSC Paul Benson Award: Donated by John & Mary Smart in 1989 in memory of PSC Paul Benson. This plaque will be awarded to the first 100 % Post.

PSC "Sal" Saraceno Award: Donated by Richard & Caroline Jowders in memory of PSC Salvatore Saraceno in 1986. This trophy will be awarded to the Post that reports the most Reinstated Members.

PSC Carlo DeVincentis Award: Donated by PSP Clarice De-Vincentis in memory of PSC Carlo DeVincentis in 1981. Trophy awarded to the Post with the highest percentage in membership.

2018 - 2019 Special Recognition Award

Past State Commanders Award: Donated by the Past State Commanders. This trophy will be awarded to the Post judged to be best in program reporting.

State Commander's Award: This award is given to the Post for overall outstanding reporting and membership.

Special Recognition: This is awarded to a citizen for recognition for distinguished service, patriotic activities or outstanding qualities of citizenship.

State Buddy Poppy Award: The State Buddy Poppy Plaque is awarded to the Post who purchases the most Buddy Poppies.

Outstanding Post Service Officers Award: This plaque is awarded to the most outstanding Post Service Officer. This award is our opportunity to recognize the dedication of all Post Service Officers.

Post Newsletter Award: This plaque will be awarded to the Post that submits the Best Post Newsletter. Judging will be based on news content, make-up, layout, coverage of National and State VFW programs and appearance.

Post Publicity Award: This plaque will be awarded to the Post that submits publication articles to the Department Publicity Chairman. Judging by Chairman based on news content, layout and presentation to the Community.

**2018 - 2019
NEW MEMBERS AWARD**

This is to certify that the comrade/sister listed below has qualified for this recruiter award by recruiting ten (10) New Members for 2018-2019. Names and membership card numbers of the new members must be shown in the spaces provided below.

The comrade earning this award will be entered into a drawing for five (5) chances for \$100.00. This award will run from July 1, 2018 to June 30, 2019. Complete the information below and forward to the Department Quartermaster. Type or print information requested below.

Name of Recruiter: _____ Post No. ____

Name of New Member	New Membership Card Number	Post
1.	_____	_____
2.	_____	_____
3.	_____	_____
4.	_____	_____
5.	_____	_____
6.	_____	_____
7.	_____	_____
8.	_____	_____
9.	_____	_____
10.	_____	_____

Commander: _____

Quartermaster: _____

Post: ____

"SIGN UP A NEW MEMBER TODAY"

VFW National Membership Program



B. J. LAWRENCE
Commander-in-Chief

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Membership Mission

To recruit, retain, and mentor a stable membership base, including all generations of veterans.

To cultivate a membership that is well versed in institutional knowledge and actively involved at all levels of the organization and in the local community. To establish Posts with a strong tradition of service, leadership, and community outreach.

Introduction

For the past several years, the VFW has been relatively successful in recruiting members aged 39 and younger. The only way to make this success permanent is to retain those members, recover past members, and recruit new members. We must improve the way we communicate with our members at all levels of the organization. Does your Post, District, State or Department have a newsletter, email, or an outreach team that visits fellow members? In many cases, we have lost touch with our members. We need to know who they are and what their needs are. Let us get back to basics—our first priority is taking care of our members and the veteran community as a whole.

Membership Goals

1. Build a strong organization for the future.
2. Work together to achieve the VFW's goals. The VFW National Headquarters staff is here to assist in coordinating programs, developing new membership initiatives and building awareness among our membership and the entire veteran community.

Membership Objectives

- Recruit new and recover unpaid members
- Retain and mentor existing membership
- Develop new Posts and revitalize existing Posts
- Increase Life Membership
- Increase Legacy Life Membership

Retention Defined

Although retention is ***not*** a prerequisite for the All-American program, it is extremely important to understand how retention is derived and the important role retention plays in accomplishing growth. The number of paid annual members in your Post on July 1 is the ensuing year's "prior year total." One more new or reinstated member is required to make up for each prior year annual member the Post fails to retain.

Your Post retention is derived from six types of payment components based on your prior year total of annual members:

- A prior year annual member pays his or her annual membership dues.
- A prior year annual member pays the life membership installment fee.
- A prior year annual member pays for life membership dues.
- A prior year annual member transfers to another Post and pays his or her annual membership dues.
- A prior year annual member transfers to another Post and pays the life membership installment fee.
- A prior year annual member transfers to another Post and pays life membership dues.

Life Membership Amnesty

All life members who are reported deceased between July 1, 2018 and August 31, 2018, will be removed from the Post rolls and the Post's prior year membership count will be adjusted accordingly.

Recruiting Awards

- **5, 10, 15** Corresponding numbered member pin
- **25** Commander-in-Chief membership coin & citation
- **50** VFW leather travel bag
- **75** Commemorative medallion set
- **100** Century cap and citation
- **175** National aide-de-camp cap and citation

“LUCKY STARS” Member Drawing

Five (5) winners will be drawn and accompany the Commander-in-Chief on an all-expense paid trip May 06-12, 2019 along with their spouse or guest.

For any new/reinstated member recruited between July 1, 2018 and April 1, 2019:

- You will receive one (1) chance for every five (5) new/reinstated members recruited
- You will receive ten (10) additional chances for every increment of 25 new/reinstated members recruited
- **Attention Post and District Commander:**
 - ✓ You will receive ten (10) chances in recognition of 85%+ post and district retention

Drawing will take place **April 2, 2019**

- **All awards are non-transferable**

Department “First to Finish” Incentive

The Department Commander and Quartermaster along with a guest for each of the Department that is the first to attain 100% in membership will be awarded.

- **Round trip airfare, accommodations and transportation with transfers. To include three nights in Honolulu and four nights in Maui, Hawaii. Note: if Hawaii wins, CDR and QM with guest will win a trip of equal value.**

Early Bird Award—VFW Legislative Conference

The top three Post commanders and quartermasters and the top two District commanders in each division on Jan. 1, 2019 will be awarded:

- **A \$1,000 stipend to be used toward attending the VFW Legislative Conference, Washington D.C.**

Department Quartermaster Early Bird Incentive

For every Department that achieves 92% in membership by Jan 1, 2019; the Department Quartermaster will receive:

- **A Henry 30-30 Caliber Rifle or a credit voucher of equal value, for use with Veterans Travel Services.**

Post Commander and Quartermaster – New & Reinstated Member Award

The top 10 Post commanders and quartermasters in each division who report more than 50 new and reinstated annual members by Jan. 1, 2019 will each be awarded:

- **A travel charger with the official VFW Commander-in-Chief logo.**

Kansas City Spree

The top two Post commanders and the top two District commanders in each divisions who achieve 100% membership by April 1, 2019 along with their spouse or guest, will be awarded:

- **Round-trip airfare to Kansas City, Mo., from the airport nearest the awardee's home.**
- **A fun-filled weekend (May 16-19, 2019) that may include but is not limited to touring, shopping, and a complete tour of the VFW National Headquarters.**

100% Post, District & Department

A distinctive streamer will be awarded to every Post, District and State/Department that achieves 100% or greater in membership before July 1, 2019.

100% Commander Drawing

Each Post and District commander that exceeds 100% in membership by June 1, 2019 will be placed in a drawing. 20 post commanders and 12 district commanders will be drawn to receive:

- **A \$1,000 stipend to be used toward attending the VFW National Convention.**

Post Commander and Quartermaster Division Challenge

For every ten (10) new/reinstated members recruited between July 1, 2018 and April 1, 2019; Posts will earn one chance for both Post Commander and Quartermaster to be entered into a drawing. One Post per Division will be drawn to receive:

- **A \$1,000 stipend each for Commander and Quartermaster to be used toward attending the VFW National Convention.**

Legacy Life Membership Acquisition

Each Post that achieves the designated benchmarks of 25, 50 and 75 Legacy Life Members will be awarded:

- **A Legacy Society Post Proclamation.**

Each Post that achieves the distinctive benchmark of 100 Legacy Life Members by July 1, 2019, Commander or post representative will be awarded:

- **A \$1,000 stipend to be used toward attending the VFW National Convention.**
- **Reserved seating at the VFW National Convention joint opening session.**
- **Legacy Society Post Proclamation.**

Elite Recruiter

Any VFW member who signs up 250 or more new and/or reinstated annual members by July 1, 2019, will be awarded:

- **A \$1,000 stipend to be used toward attending the VFW National Convention.**
- **Distinctive cap, citation, and name badge.**

Recruiter of the Year

The VFW member who signs up the greatest number of new and/or reinstated annual members greater than 250 by July 1, 2019, will be awarded:

- **A \$1,000 stipend to be used toward attending the VFW National Convention.**
- **Reserved seating at the VFW National Convention joint opening session.**
- **Distinctive cap, citation, and name badge.**
- **Commander-in-Chief's Crystal Eagle.**

New Post Development Department Award

For each new Post chartered, the Department Quartermaster will receive:

- **A \$250 credit from the VFW Store to be used towards necessary materials for the new Post.**

All-American Leadership Criteria

The All-American leadership program exists to recognize exceptional leadership, authentic accomplishment in membership growth and VFW core programs.

All-American Post Leadership Criteria

- Greater than 50 members on July 1, 2019
- Membership greater than 100%
- Finish in the top 50 posts in your respective division
- Voice of Democracy - minimum of one entry advanced to District Judging (Overseas Post donate \$50 to National in lieu of entry)
- Patriots Pen - minimum of one entry advanced to District judging (Overseas Post donate \$50 to National in lieu of entry)
- National Citizenship Education Teachers Award – one entry advanced to District judging (Overseas Post donate \$50 to National in lieu of entry)
- Buddy Poppy- must purchase Buddy Poppies
- Hold a fundraiser with the proceeds going to National Veterans & Military Support Services, minimum of \$50
- National Veterans Service – Appoint a Post Service Officer

All-American Post Leadership Award

- Acknowledgment in *VFW Magazine*
- All-American Post citation
- All-American Post streamer
- All-American citation - Commander
- All-American name badge - Commander
- All-American cap - Commander - **Quartermaster may purchase cap*
- All-American lapel pin - Commander - **Quartermaster may purchase pin*
- The top **five** Commanders in each division will also receive:
 - **A \$1,000 stipend to be used toward attending the VFW National Convention.**
 - **Reserved seating at the VFW National Convention joint opening session.**

All-American District Leadership Criteria

- Membership greater than 100%
- Finish in the top 25 Districts in your division
- Voice of Democracy - minimum of one entry advanced to Department Judging (Overseas District donate \$100 to National in lieu of entry)
- Patriots Pen - minimum of one entry advanced to Department judging (Overseas District donate \$100 to National in lieu of entry)
- National Citizenship Education Teachers Award – one entry advanced to Department judging (Overseas District donate \$100 to National in lieu of entry)

All-American District Leadership Award

- All-American District streamer
- All-American District citation - Commander
- All-American name badge - Commander
- All-American cap - Commander - **Quartermaster may purchase cap*
- All-American lapel pin - Commander - **Quartermaster may purchase pin*
- The top **two** District Commanders in each division will also receive:
 - **A \$1,000 stipend to be used toward attending the VFW National Convention.**
 - **Reserved seating at the VFW National Convention joint opening session.**

All-American Department Leadership Criteria

- Membership must be greater than 100%
- Must conduct two Membership Recruiting events prior to May 1, 2019. A report of these events must be submitted to the Membership Department.
- Hold a Commander's Round-Up* prior to Jan 1, 2019 with a report submitted to the Membership Department.
- One new post or increase the membership of three posts of 50 members or less to over 50 members by July 1, 2019
- **National Legislative Service**
 - Monthly National Legislative Service committee member/chairman reports must be submitted to National Legislative Service in Washington, D.C.

- **National Veterans Services**
- Must have a State/Department service officer and submit his or her name and contact information to National Veterans Services in Washington, D.C. by July 31, 2018
- Monthly National Veterans Services committee member/chairman reports must be submitted to National Veterans Services in Washington, D.C.
- **Programs**
 - Voice of Democracy - An entry advanced to national judging
 - Patriot's Pen - An entry advanced to national judging
 - National Citizenship Education Teacher Award – submit an entry in all three categories (K-5, 6-8, 9-12) and entries must advance to national judging
 - Veterans & Military Support Programs – Must complete a State/Department fundraiser and proceeds must be donated to: Veterans & Military Support Programs, Kansas City, MO

All-American Department Leadership Award

- All-American Department streamer
- All-American Department citation - Commander
- All-American name badge - Commander
- All-American cap - Commander - **Quartermaster may purchase cap*
- All-American lapel pin - Commander - **Quartermaster may purchase pin*
- \$1,000 stipend to be used toward attending the VFW National Convention
- Reserved seating at the VFW National Convention joint opening session

Conference Membership Award

The state/Department leading each conference will be entrusted with the conference membership colors for the following year. The 2018-2019 Conference winners will pick up the colors from the Membership Department at National Convention in Orlando, Fla.

The Conference with the highest membership percentage of the four Conferences will have their name and year engraved on a traveling trophy that will be presented by the Commander-

in-Chief to the Conference Chairman at the National Convention. This trophy will be entrusted to the Conference until the following National Convention. Post Membership Divisions and Minimum Qualifying Percentages

Division	Total Membership		Qualifying Percentage	# Eligible
1	750	And up!	Over 100%	50
2	356	749	Over 100%	50
3	246	355	Over 100%	50
4	185	245	Over 100%	50
5	143	184	Over 100%	50
6	112	142	Over 100%	50
7	88	111	Over 100%	50
8	68	87	Over 100%	50
9	51	67	Over 100%	50
10	1	50	Over 100%	50

District Membership Divisions and Minimum Qualifying Percentages

Division	Total Membership		Qualifying Percentage	# Eligible
1	5,000	14,000	Over 100%	25
2	3,282	4,999	Over 100%	25
3	2,172	3,281	Over 100%	25
4	1,447	2,171	Over 100%	25
5	906	1,446	Over 100%	25
6	1	905	Over 100%	25

Important Notes

- To receive stipends, awardees must be in attendance at designated events
- Only one National paid stipend per event (national convention, legislative conference, etc.)
- All awards are non-transferable
- The *Commander's Round-Up* program is for Department Commanders to visit Posts in their Department to get face-to-face time with their Post and District leadership and assist with membership development events. For further information about the *Commander's Round-Up*, please contact the Membership Department.